

| 2012         | Jan |             | Feb |             | Mar |             | Apr |             |
|--------------|-----|-------------|-----|-------------|-----|-------------|-----|-------------|
| Res-sin      | 3   | \$490,000   | 7   | \$798,000   | 13  | \$1,743,000 | 9   | \$2,135,000 |
| Res-mul      | 0   | \$0         | 0   | \$0         | 0   | \$0         | 1   | \$380,000   |
| Res-alt      | 1   | \$25,000    | 4   | \$121,500   | 0   | \$0         | 8   | \$206,000   |
| Comm         | 2   | \$0         | 2   | \$100,000   | 2   | \$15,000    | 4   | \$588,000   |
| Indu         | 0   | \$0         | 0   | \$0         | 0   | \$0         | 0   | \$0         |
| Inst         | 1   | \$30,000    | 0   | \$0         | 0   | \$0         | 1   | \$70,000    |
| Farm         | 1   | \$20,000    | 0   | \$0         | 1   | \$78,000    | 1   | \$40,000    |
| Mobile       | 1   | \$2,500     | 0   | \$0         | 0   | \$0         | 0   | \$0         |
| Mini         | 1   | \$85,000    | 3   | \$295,000   | 5   | \$459,000   | 3   | \$320,000   |
| Garage       | 3   | \$41,500    | 5   | \$62,000    | 5   | \$60,000    | 13  | \$375,000   |
| Shed         | 1   | \$1,500     | 0   | \$0         | 0   | \$0         | 3   | \$29,800    |
| Renew        | 8   | \$700,000   | 5   | \$255,000   | 13  | \$813,000   | 8   | \$852,000   |
| Other        | 0   | \$0         | 3   | \$6,000     | 1   | \$3,000     | 4   | \$30,500    |
| <b>Total</b> | 22  | \$1,395,500 | 29  | \$1,637,500 | 40  | \$3,171,000 | 55  | \$5,026,300 |
|              | May |             | Jun |             | Jul |             | Aug |             |
| Res-sin      | 15  | \$3,071,000 | 12  | \$2,222,000 | 15  | \$3,027,000 | 10  | \$1,966,000 |
| Res-mul      | 1   | \$200,000   | 1   | \$350,000   | 0   | \$0         | 1   | \$325,000   |
| Res-alt      | 11  | \$223,500   | 7   | \$169,000   | 6   | \$197,500   | 9   | \$288,810   |
| Comm         | 1   | \$20,000    | 6   | \$318,000   | 4   | \$117,000   | 2   | \$75,000    |
| Indu         | 0   | \$0         | 0   | \$0         | 0   | \$0         | 0   | \$0         |
| Inst         | 0   | \$0         | 0   | \$0         | 0   | \$0         | 0   | \$0         |
| Farm         | 1   | \$8,000     | 1   | \$400,000   | 1   | \$35,000    | 3   | \$110,000   |
| Mobile       | 2   | \$35,000    | 0   | \$0         | 2   | \$13,000    | 2   | \$13,000    |
| Mini         | 3   | \$215,000   | 2   | \$215,000   | 3   | \$278,000   | 4   | \$292,000   |
| Garage       | 15  | \$318,000   | 17  | \$323,000   | 9   | \$107,500   | 17  | \$383,500   |
| Shed         | 5   | \$19,900    | 4   | \$12,000    | 5   | \$15,500    | 8   | \$20,500    |
| Renew        | 5   | \$470,400   | 0   | \$0         | 4   | \$51,300    | 3   | \$265,000   |
| Other        | 0   |             | 1   | \$5,000     | 1   | \$5,000     | 1   | \$6,000     |
| <b>Total</b> | 59  | \$4,580,800 | 51  | \$4,014,000 | 50  | \$3,846,800 | 60  | \$3,744,810 |
|              | Sep |             | Oct |             | Nov |             | Dec |             |
| Res-sin      | 10  | \$1,853,000 | 15  | \$2,040,500 | 5   | \$1,075,000 | 1   | \$160,000   |
| Res-mul      | 1   | \$40,000    | 1   | \$10,000    | 2   | \$390,000   | 1   | \$331,000   |
| Res-alt      | 11  | \$341,500   | 0   | \$0         | 3   | \$185,000   | 3   | \$73,000    |
| Comm         | 4   | \$261,000   | 4   | \$411,500   | 2   | \$185,000   | 4   | \$342,000   |
| Indu         | 0   | \$0         | 0   | \$0         | 0   | \$0         | 0   | \$0         |
| Inst         | 0   | \$0         | 0   | \$0         | 1   | \$357,950   | 0   | \$0         |
| Farm         | 0   | \$0         | 1   | \$300,000   | 2   | \$20,000    | 1   | \$200,000   |
| Mobile       | 0   | \$0         | 1   | \$20,000    | 2   | \$35,000    | 0   | \$0         |
| Mini         | 4   | \$292,000   | 6   | \$423,000   | 1   | \$100,000   | 2   | \$104,000   |
| Garage       | 10  | \$307,000   | 12  | \$266,000   | 5   | \$154,000   | 2   | \$78,000    |
| Shed         | 1   | \$2,500     | 4   | \$26,500    | 5   | \$21,000    | 3   | \$28,000    |
| Renew        | 3   | \$100,000   | 2   | \$170,000   | 3   | \$132,500   | 0   | \$0         |
| Other        | 0   | \$0         | 1   | \$2,000     | 0   | \$0         | 0   | \$0         |
| <b>Total</b> | 44  | \$3,197,000 | 47  | \$3,669,500 | 31  | \$2,655,450 | 17  | \$1,316,000 |